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'Key Talk'

Summer 2014: 17th Edition

Dear Reader,

Welcome to the Summer edition of Key Talk. June saw the end of our 2013/14 financial year which we are glad to report has been another record breaking one. In this edition we look at another niche market sector where we have worked closely with, a manufacturer of visual merchandising displays. Every time I read a case study associated with our Industrial Locking business I never cease to be amazed at the variety of industries we work with, from marine through to rail from nuclear through to water treatment and defence through to the pharmaceutical sector. Our in house engineering facility has been particularly busy in developing security locking solutions to suit their specific needs, highlighting that we are not just a company offering security products out of a brochure.

We have devoted some space in this edition to look at the challenges involved in securing heritage properties. This involves trying to achieve the right balance between aesthetics, security and often public safety. Being the summer edition it also seemed appropriate to devote a little space to the work Alec Duffield, our site services manager has achieved in creating several conservation areas across our site which has already encouraged some of the rarer species of wild butterfly's and birds making themselves at home on our Tiverton site.

May I finally thank all our partners and customers for helping to make our 2013/14 year so successful and as we enter our new financial year may I wish you every success in your business over the next 12 months.



Clive Baker
 Director Safe &
 Container Locks

RETAIL DISPLAY LOCKING FOR AXIS EUROPE

Axis Europe PLC is a UK based service provider working within the commercial and housing property markets. Axis were formed in 1986 and have quickly grown to become a market leader with a turnover exceeding £90.6m and have established significant operations throughout the Midlands, East Anglia, London and Kent.



Kaba's long association with Axis is with their Retail shop fitting division, specialising in visual merchandising displays (Point of sale, Point of purchase) and Retail cabinetry division. Axis design, develop, manufacture and install bespoke retail display solutions for independent boutique stores through to the largest retailers and brands on the high street, each of whom receive tailored solutions to enhance their products, brands and retail environment.

The Kaba Quattro pluS modular core series of cylinders was chosen by Axis and their clients as it offers a proven mechanical key system with high levels of reliability and security, as well as strict key control, whilst also offering the Axis project team a great deal of design flexibility.

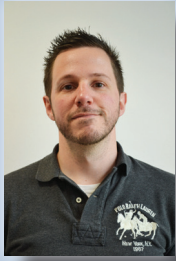
As well as Axis utilising our standard cam locks and cabinet locks on numerous projects a product that has proved very successful on point of sale displays is the new Kaba cam lock, based upon the modular core insert, that has a diameter of less than 16mm, and so lends itself to applications in the jewellery and retail sectors where there is a need for high security with minimal visibility.

The robust reversible key accompanying these locks is very user friendly and cannot be cut on traditional key cutting machines found in high street locations. The key can only be reproduced with specialist key milling machines due to its special milled design within the controlled Kaba factory environment. As well as the small diameter of this camlock a variety of cranked, straight and hook cams are also available to compliment the standard cam.

Kaba's "Beyond Security" strategy governs our activities, enabling us to offer a wide range of mechanical and electronic locking systems, combined with access control and workforce management solutions to clients in key verticals. These meet strategic customer requirements in terms of security, flexibility and integration. Our continuing mission to provide customer satisfaction, as well as our commitment to offer state of the art products explains our multiple successes.

If you are interested in a similar solution, please contact David Frampton on 07836 728983 or david.frampton@kaba.com.

Meet our Team



Colin Head
ASP.NET Programmer

"I joined Kaba in 1999, straight from college. For the first six months at the company I was a temporary member of staff. 15 years later and I still haven't managed to leave. When I first started I was an 'IT and Marketing Assistant' carrying out basic IT support and producing company publications. Not long into my career I moved to being solely IT and I became a developer. This year my role has changed again and I have moved into the marketing department, concentrating on all aspects of the company's web presence, from the internal Intranet to the public facing website and web-shop. Outside of my work my free time is consumed by my two young children. On the rare occasion that I have time to myself I enjoy running and recently took part in my first half marathon."

NEW RESPONSIVE DESIGN

Fantastic news!

Our website www.kaba.co.uk is now responsive, it means that you can use the website 'on the go' on your mobile and tablet.

Members of the ILS team:

David Frampton: Account Manager
Tel: 07836 728983

Richard Humpries: Account Manager
Tel: 07785 926693

Peter Stanesby: Engineering
Department
Tel: 0870 000 5625

Matt Francombe: Customer Support
Tel: 0870 000 5625



RECENT BSIA GUIDE ON SECURITY OF HERITAGE BUILDINGS

Whilst considering a padlock for a remote application and its associated door furniture for a heritage project, the design and aesthetics of these very often take precedence over the functionality. The key itself is often ignored, yet it is the most important piece in the jigsaw. Who will have access to that key, where can they get into with the key, and can the key be surreptitiously copied without the knowledge of the building management? These are all serious questions to be taken into consideration when choosing a locking system for a building of historical importance, a prestigious display case or even a remote gate forming part of the perimeter security. This is exactly where Kaba can help.

Permutation Sudoku

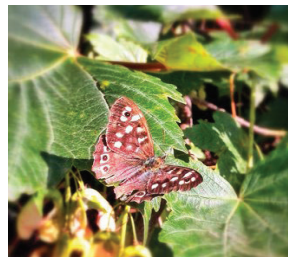
The phrase "Permutation" refers to the calculation of different possible combinations as to how the small depressions on the surface of a key are to be arranged. The two sides of the Kaba key give a left-hand and right-hand hole pattern. There are also additional inclined holes and others on the edge of the key, all in variable depths and arrangements. In theory, around 2.53 trillion permutations are possible in the Kaba Quatro pluS system. However, the high standards which Kaba sets limit the range of permutation possibilities – for the sake of greater security. It is stipulated, for instance, that a Kaba Quatro pluS cylinder must have a minimum of tumbler pins. The depth of the different depressions arranged on the key is also precisely defined. In addition, baffles are built into the cylinder. All these components make Kaba cylinders what they are: a high security cylinder and key system. Once calculated the permutation codes are then sent securely onto the factory production equipment and the keys and cylinders are manufactured in-house. The combinations used remain permanently blocked for other systems and installations. Any keys used in the manufacturing process to test the cylinders are destroyed. Once supplied the keys are registered with Kaba directly as the manufacturer. This will ensure that replacement keys and cylinders can only be ordered by authorised persons. The system owner always retains control over his locking system, something that cannot be said of a lot of systems currently in use today. The solution to an effective and long-lasting system is often simplicity. New master plan systems are individually designed from the start to suit the customer's requirements.

For more information, contact Kaba or visit the BSIA website:

www.bsia.co.uk/property-asset-protection/about-bsia-property-asset-protection

KABA'S WILD GARDEN- SECURITY CAN BE GREEN

Keeping a business as green as possible has real benefits for the company as well as the environment. Taking preventative measures to protect the environment can save energy costs. Here, in Tiverton we make a difference also to the natural world. Even though our gardens are quite small, together they form a patchwork that links green spaces in towns and villages to the wider countryside and nature reserves. Pictures below have all been taken in our Tiverton wild garden.



KABA TAKES PART IN THE COMMANDO CHALLENGE

The Royal Marines Commando Challenge is held annually in the Autumn - in 2014 it is 6th of September. This year, the Commando Challenge will be in its 24th year and utilises the world famous Royal Marines Endurance training course - still used today as a training facility for new recruits. Kaba has two teams taking part in the Commando Challenge for Devon Air Ambulance Trust and Royal Marines Charitable Trust Fund!

1st team- Team Captain Joanna- the 4k Royal Marines Commando Challenge: Joanna, Ewan, Ben, Linda and Katy

2nd team- Team Captain Colin- The Marine 10k Royal Marines Commando Challenge: Colin, Deborah, Liz, Ryan, Emily, Caroline and Adam.

Please show your support and sponsor our teams! Thank you!

JustGiving Page: <https://www.justgiving.com/Kaba-Ltd-Commando>