

'Key Talk'

Autumn 2014: 18th Edition

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Dear Reader,

Welcome to the Autumn edition of Key Talk.

As 2014 draws to a close we can reflect on another eventful year within our Industrial locking business. We have spent some time revising our padlock range which we now believe is more comprehensive than at any time in the past. As you can see from the adjoining article we can offer a range of padlocks from CEN 3 through to CEN 6 plus a more specialist range of unique locking devices where a traditional padlock may not be suitable.

I am often conscious when talking to people that Kaba is often perceived as a one or two product company, when in reality we have a vast range of security solutions that can often complement one another and when integrated together offer a virtually limitless range of security solutions. From the locks used to secure the ATM you use, to the modern self-boarding systems at our airports you pass through to the card lock on your hotel room you use when you arrive, Kaba designs and manufactures them all, and that's just a small set of examples of our products you probably come across on a day to day basis. In order to try and communicate this better Kaba are designing the virtual city, The Kaba 360 city covered over the page which I would urge you to explore. Just like a real city it will be under continuous development so well worth returning to see new and additional products included.

Also particularly at this time of year can I take this opportunity to thank all our distributors and users for your business over the year and wish you all seasons greeting and a very happy, healthy and prosperous New Year.



Clive Baker
Director Safe &
Container Locks

KABA PADLOCK AND ENCLOSURE LOCKING

Our revised range of Padlocks and Enclosure locking products are now available. Kaba now offers a full range of padlocks to suit a wide variety of locking applications to BS EN: 12320; CEN 3 through to CEN 6. These justifiably provide high levels of physical security combined with market leading key control procedures. The padlocks are available in all Kaba key systems with various cylinder insert options.

P8093



P8065



P6062



P4661



2001



2010



K15



K18



Our new Padlock retention chain is available to order with the built padlock or as a separate item for the following padlocks: P8093, P8065, P6062 and P4661. These are available as a 500mm length with 5mm links.

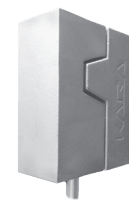
Our padlock range is now complimented with additional locking products designed specifically for the Utility and Telecommunications industries that include enclosure and hatch cover locks as well as locks suitable for extreme environmental conditions.



Thorlock



Kaba Shield



Enclosure Guard

VIEW www.kaba.co.uk **MARKETING** marketing.uk@kaba.com

Meet our Team



Hinna Khan
Business Development Manager

"I have been with Kaba just under two weeks. I spent the first week at Tiverton getting to meet all the staff who have given me such a warm welcome and have imparted their knowledge on me. I hope to carry this forward. I was very impressed with the many aspects of Kaba and look forward to learning more about the current business.

I currently am looking forward to getting to see all my customers old and new and grow the business in the South East.

In my spare time I like to play pool, I am very competitive. I have played various sports at most levels. I also love travelling I spend a considerable amount of time in the states visiting my nieces and also in Wales visiting my nephew".

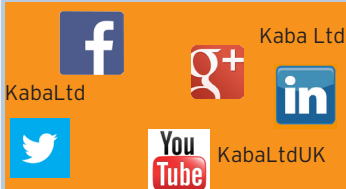
Members of the ILS team:

David Frampton: Account Manager
Tel: 07836 728983

Richard Humpries: Account Manager
Tel: 07785 926693

Peter Stanesby: Engineering Department
Tel: 0870 000 5625

Matt Francombe: Customer Support
Tel: 0870 000 5625



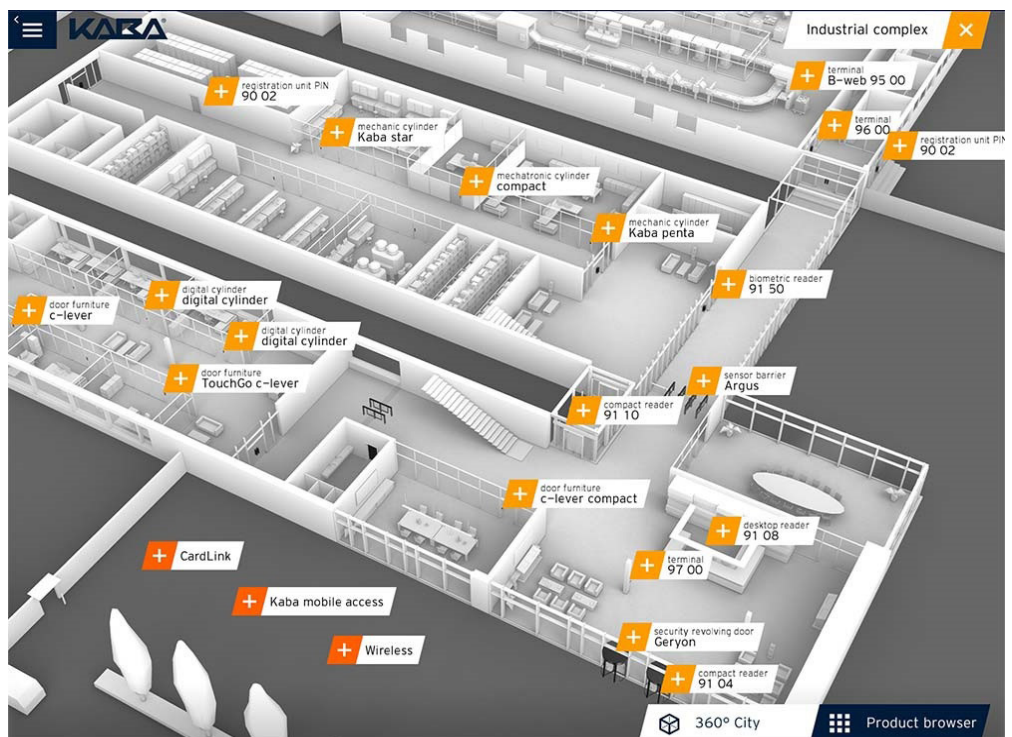
KABA 360° CITY

- >Kaba solutions displayed in a 3D environment from a user's perspective
- >Detailed information on products such as selling points, exploded views, configuration options for surfaces or materials, fact sheets, films and pictures.
- > Explanation of operating principles.



The Kaba 360° City is your gateway to the 3D world of Kaba. This virtual world will illustrate where and how Kaba's wide range of products can be used in your company. You can see a virtual industrial building where you can operate a turnstile, make bookings on a time recording terminal and use a digital cylinder or access / furniture reader to gain access to an office. For each product you will find not just product photos but also pictures of their applications and of course all the important product facts. The operating principles of cardLink, Wireless and Kaba mobile access are clearly explained and illustrated in specific applications.

Immerse yourself in the virtual world of the kaba 360° city.



For an optimised display we recommend the following devices:-

- >ipad, third generation or later.
- >Android tablets made in 2013 or later (high performance).
- >Windows PC's with a gaming graphics card.
- > iphones and other smartphones are generally also compatible with the app but the display is restricted due to the small screen size.

Details about how to download Kaba 360° city can be found at www.kaba.com/kaba-360-city

RHS BRITAIN IN BLOOM SOUTH WEST 2014

South West in Bloom celebrates 50 years this year and Kaba are proud to announce that they won the Wheatley Trophy for an outstanding industrial site in the RHS Britain in Bloom South West 2014. Our maintenance team work hard all year round to preserve our wild gardens and we congratulate them on this worthy award.

