

A MIGHTY PRODUCT FOR A MITIE JOB

Mitie Tilley, the UK's largest commercial roofing contractor, built its business doing high quality jobs at competitive prices without disrupting its customers' operations. Early in 2014 Mitie was engaged on a large scale 'up and over' roof refurbishment for a well-known manufacturer of blinds whose 50 year old premises had started to leak, risking damage to its products and machinery.

It would be a big job and the manufacturing process needed to continue at the premises while Mitie contractors were on site. A guttering solution that could be installed easily and would stand the test of time would be critical to the project's success. Mitie Tilley's Business Development Manager Peter Brierley explains why he recommended HD Sharman's Plygene Gutterline®:

"OUR CUSTOMER LOOKED AT A NUMBER OF OPTIONS INCLUDING A COATING SOLUTION BUT ON OUR ADVICE THEY OPTED FOR GUTTERLINE. WE'VE WORKED WITH IT FOR AS LONG AS I CAN REMEMBER AND WE STILL CONSIDER IT THE PREMIUM PRODUCT OF ITS TYPE ON THE MARKET. IT'S FLEXIBLE, COST EFFECTIVE AND RELIABLE AND WITH HD SHARMAN'S 20 YEAR GUARANTEE TO BACK IT UP, IT WAS AN EASY CHOICE IN THE END."

HD Sharman supplied their made-to-measure 'gutter within a gutter' product on a single roll for ease of installation. It fit perfectly completely sealing the gutter space ensuring the building would stay leak free for many years to come. The speed and ease with which it was installed meant the Mitie team could work on the rest of the project safe in the knowledge the gutters had been fixed. For good.

Plygene Gutterline® is the only gutter system approved by the BBA. It is widely used across all sectors and on many prestigious projects including the Olympia Exhibition Centre and St Pancras Station. Extremely hardwearing and pliable it moulds to any gutter profile and can be supplied in any length or width, so it's suitable for any type of commercial or industrial property including warehouses, retail outlets and processing plants.



Peter Brierley of Mitie Tilley says:

"WE ARE PASSIONATE ABOUT DOING A PROFESSIONAL JOB EVERY TIME. IN THIS INDUSTRY YOU CAN'T AFFORD NOT TO BECAUSE WORD OF MOUTH CAN REALLY AFFECT YOUR REPUTATION. OUR CUSTOMERS WANT THEIR BUILDINGS WATERTIGHT AND THE LIFE OF THEIR ROOFS PROLONGED SO WE USE GUTTERLINE BECAUSE IT DELIVERS THOSE THINGS. IT NEVER LETS US OR OUR CUSTOMERS DOWN."



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